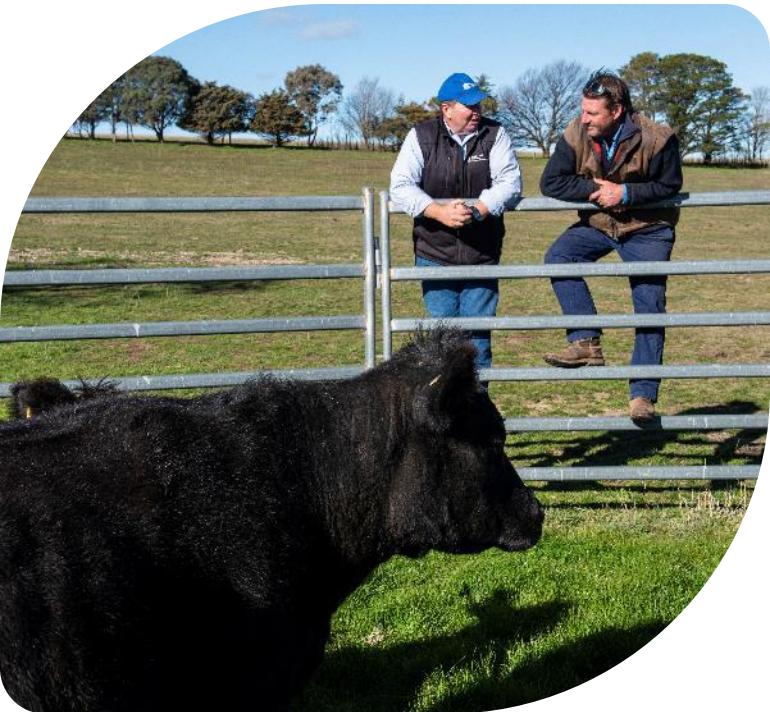


Project funding - Supporting sheep & cattle producers to manage risk



About the project

Central Tablelands Local Land Services invites private land managers to apply for funding as part of the 'Supporting sheep & cattle producers to manage risk' project.

Funding for this project will enable livestock producers to engage specialist advice to assist them in identifying problems and exploring possible solutions in managing aspects of their livestock business that may be vulnerable to both climate and market risks.

Sheep and beef businesses in the Central Tablelands are facing pressures from a range of external factors including climate change and risks associated with changing markets. Seeking support can help to critically analyse the situation, explore options and determine the most suitable solution/s for the business.

The project provides access to specialist advice to work through an issue or an opportunity within the livestock business.

What sort of assistance is available?

This project will support up to 20 livestock producers to work with technical specialists (see page 3), with a focus on increasing an individual's capacity to seek 1:1 support to manage climate and market risks that are impacting their livestock enterprises, now and into the future.

Due to COVID-19, interactions with the specialist will take place via phone or video conferencing and not face-to-face before the end of August 2020. An allocation of up to 5 hours of direct contact with the specialist is included in the project.

We hope that this experience is positive for both parties and that it may lead to an on-going professional support network for the livestock manager.

Central Tablelands Local Land Services will be responsible for all payments to the specialists.

How to apply?

If you are interested in applying for this opportunity, complete an EOI on our website by 9pm MONDAY 8 JUNE 2020.

<https://www.lls.nsw.gov.au/regions/central-tablelands/financial-assistance>

More details are provided on the following page.



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Project standards – to be eligible for funding:

- Applicants need to be commercial scale producers (200ha+) with a focus on sheep and cattle enterprises.
- Greater than 50% of the business income must be come from livestock production (sheep or cattle).
- Issue to be addressed must help the business overcome market and climate risks facing their business.
- Mixed farming enterprises must have a minimum area of 200ha of permanent pasture.
- All participants must be up to date with Local Land Services rates and any other financial and contractual obligations.
- **Current contractual arrangements:** Producers with current Central Tablelands Local Land Services agreements or previous Catchment Management Authority agreements must have completed their contractual obligations (including monitoring) to the satisfaction of the Central Tablelands Local Land Services.
- **Completion:** The project activity and interaction with the specialist must be completed by 28 August 2020.
- Due to the anticipated high level of interest for funding, producers applying for funding who meet the eligibility criteria will be placed into a ballot for the funding, up to 20 producers will be supported.
- The producer will be required to enter into a project agreement to participate in the project.

Confidentiality and evaluation

Individual conversations and interactions between the producer and the specialist will remain confidential, however the specialist will prepare a general report for LLS. A copy of the report will be provided to the producer as well.

Producers will be required to complete a survey as a requirement of the funding. Central Tablelands Local Land Services will collect generic information that would only relate to names upon consent of both parties.

What is the application process?

1. To be considered for funding, all proposed projects must meet the relevant project standards listed on page 2 of this factsheet.
2. Submit an electronic application for funding form. [CLICK HERE](#) to visit the Grants & Funding page on our website.
3. Applications for funding will open on Tuesday 26 May and close on Monday 8 June 2020. Applications received after this date will not be considered.
4. All applications received will be collated and assessed against the project standards.
5. Due to the anticipated level of interest for funding, landholders applying for funding who meet the eligibility criteria will be placed into a ballot to be shortlisted for funding.
6. Applicants will be notified of the outcome of their applications within 7 days of the closing date.

Still have questions?

If you need assistance in completing the EOI or about your issue, please contact Phil Cranney.

Email - phil.cranney@lls.nsw.gov.au

Mobile - 0458 745 478



Local Land
Services



National
Landcare
Program



Project funding - Supporting sheep & cattle producers to manage risk

Meet the Specialists

To support producers to explore their issue and identify possible solutions, technical specialists will work 1:1 with you. Producers selected to participate in the project will be able to work with one of the specialists of their choice from the list below. More information about the individuals can be found on [our website](#).

Sally Martin, Sally Martin Consulting (sheep)

Sue Hatcher, Makin Outcomes (sheep)

Ashley White, Makin Outcomes (sheep)

Geoff Duddy, Sheep Solutions (sheep)

Bill Hoffman, Hoffman Beef Consulting (beef)

Brian Cumming, Brian Cumming Agriculture Consultants (beef)

Jeff House, Jeff House Livestock (beef)

Ian Blackwood, Industry Beef Consulting (beef)

Mark Gardner, Vanguard Business Services (whole of business)

Issue examples

Below are some scenarios to provide you with some examples of what is considered suitable (or not) project issues.

Scenario A - Producer A wants to engage a genetics specialist through our incentive project. Farmer A has 200 cows and finishes the steers as bullocks around the 650-800kgs mark. Farmer A wants to win the steer competition and therefore wants some help from the genetics consultant to improve the muscling score and colour marking as winning the local breed society competition is the goal.

Eligibility: **No**, because Producer A is not increasing their skill/knowledge to manage/prepare for climate/market risks.

Scenario B – Producer B wants to engage a livestock consultant to help reduce the risk of spending too much money feeding the breeders during the next drought. Producer B feels they did an alright job feeding this past drought but wants to refine the strategy to make sure that they know the main drivers of profitability when maintenance feeding the breeders. Is it feed cost, is it the age or performance of the breeder, is it the labour involved? Producer B said that if by receiving the free advice, he can put some plans in place now to make sure that the business is more prepared for the next drought.

Eligibility: **Yes**, because Producer B is preparing their beef business for the next climate/market risk events.

Scenario C – Producer C owns a Merino business and is interested in learning more about the potential for breeding for bare breech, so they can eliminate mulesing in 5 years' time. Producer C is aware that there are some decent premiums available for wool marketed as un-mulesed, but needs some advice on what it may cost the business to get to that point. Producer C would like to learn more about ASBV's, currently they inspect the rams for wrinkle, but still does not fully understand how to apply the ASBV's to their ram buying strategy.

Eligibility: **Yes**, because Producer C is preparing the Merino business for potential market opportunities/risks.

Scenario D - Producer D owns a 150Ha farm near Cowra and is keen to build a lamb feedlot. They use some agistment to run a trading lamb enterprise as they has a full-time job working in healthcare. Producer D has heard that you can make \$50 per lamb feeding lambs on a full grain ration and therefore wants some advice before they starts building a lamb feedlot.

Eligibility: **No**, because Producer D is under the minimum area required and there is no reference to preparing for climate/market risks.

